

We have prepared a quote for you

Boardroom AV Upgrade Phase II

Quote # 009913 Version 2

Prepared for:

Municipal Employees
Retirement System of
Louisiana

Prepared by:

Hunter Grezaffi

Boardroom AV Upgrade Phase II Scope

Link Integration Group (LIG) will provide the following:

- Remove the existing Logitech conferencing system.
- Install a new Microsoft Teams Room kit.
- Install (1) networked PTZ cameras with 12X zoom capabilities
- Remove and credit the existing audio only recorder, purchased in December of 2025.
- Install a video/audio recording device that will record locally or via network storage.
- Replace the control touchscreen with an MTR touchscreen controller that includes room control.
- Utilize the existing AV distribution and control systems.
- Test and commission systems.
- Train personnel.

LIG will not provide the following:

- Power circuits
- Cable raceway
- Client Network drops

Boardroom AV Upgrade Phase II

Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
Audio					
Single Channel H.264 Streaming Media Processor	\$0.00	\$4,120.00	1	\$0.00	\$4,120.00
TASCAM Memory Recorder with Networking and Optional Dante Support - 1.8" Height x 19" Width x 11.8" Depth 	\$0.00	\$1,350.00	-1	\$0.00	(\$1,350.00)
Video					
DM NVX® 4K60 4:2:0 Network AV Decoder	\$0.00	\$990.00	1	\$0.00	\$990.00
QSYS 12x Optical Zoom 80° Horizontal Field of View, PTZ Network Camera, PoE, with HDMI and SDI output. Includes PTZ-WMB1 wall mount bracket	\$0.00	\$4,950.00	1	\$0.00	\$4,950.00
Control					
Crestron Flex Advanced Video Conference System Integrator Kit for Microsoft Teams® Rooms	\$0.00	\$3,962.00	1	\$0.00	\$3,962.00
Cabling					

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Description	Recurring	Price	Qty	Ext. Recurring	Ext. Price
23 AWG 4 Pair Shielded Plenum Category 6 Black Jacket	\$0.00	\$0.762	500	\$0.00	\$381.00
B4 Series 4K Ultra HD High Speed HDMI® Cable with Ethernet - 3m (10 ft)	\$0.00	\$21.00	2	\$0.00	\$42.00
Professional Services					
Professional Services	\$2,000.00	\$10,380.00	1	\$2,000.00	\$10,380.00
AV Technician Labor			48		
Programming Labor			8		
Engineering Labor			8		
Management Labor			4		
Link System Assurance - 3 Year - Billed Annually			1		
Recurring Subtotal:				\$2,000.00	
Subtotal:					\$23,475.00

Boardroom AV Upgrade Phase II



Prepared by:

Baton Rouge HQ

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Prepared for:

**Municipal Employees Retirement
System of Louisiana**

7937 Office Park Blvd.
Baton Rouge, LA 70809
Maris LeBlanc

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Quote Information:

Quote #: 009913

Version: 2
Delivery Date: 02/06/2026
Expiration Date: 02/21/2026

Quote Summary

Description	Amount
Boardroom AV Upgrade Phase II	\$23,475.00
Total:	\$23,475.00

Recurring Expenses Summary

Description	Amount
Boardroom AV Upgrade Phase II	\$2,000.00
Recurring Total:	\$2,000.00

Payment Options

Description	Payments	Interval	Amount
Terms			
50% Deposit	1	One-Time	\$11,737.50
50% Due Upon Completion	1	One-Time	\$11,737.50

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Baton Rouge HQ

Signature: 
Name: Hunter Grezaffi
Title: Account Executive
Date: 02/06/2026

Municipal Employees Retirement System of Louisiana

Signature: _____
Name: Maris LeBlanc
Date: _____

Keeping you connected.

LINK SYSTEM ASSURANCE (LSA)

BENEFITS



PRIORITY SERVICE

Call or text Link Integration Group's toll-free number to request service or simply send an email to support@ligllc.com. These resources can be used anytime and a technician will respond with basic trouble-shooting, strategic next steps or remote access services **within 4 business hours**. If the problem cannot be resolved by phone or remote access, a technician will be dispatched onsite by the next business day.



ANNUAL AV NETWORK DEVICE SECURITY AUDIT

An audit of network device security utilizing manufacturer best practices (Crestron, QSC, Shure, etc.) will be deployed annually. This service can include **scanning, migration and intrusion prevention** as well as the disabling of services, firmware upgrades, password reformation and other security options.



EXPERT REMOTE SUPPORT SERVICES

Stay up to date with constant **system monitoring** and program changes.



WARRANTY ASSISTANCE FOR AV EQUIPMENT

You have an ally and intermediary when it comes to dealing with warranty issues for any potential system failures. The LSA will provide assistance with **manufacturer support, processing all RMA's, returns and repairs on your behalf**.



QUARTERLY DIAGNOSTIC SERVICES

Quarterly diagnostic services prevent more expensive repairs and unnecessary downtime for your AV systems. These services will be conveniently scheduled to **ensure that your networks and equipment stay online**.



BIANNUAL PREVENTATIVE MAINTENANCE SERVICES

Preventative maintenance can mitigate expenses and headaches. With biannually scheduled preventative maintenance, you can have the **peace of mind that your equipment is always ready when you need it**.



DISCOUNTED INSTALLATION AND PROGRAMMING SERVICES

Platforms, software and equipment are constantly evolving, changing and improving. These are important investments. With the Link System Assurance, you can leverage a **25% discount** on installation and programming charges after five years for system refresh services.

